

The Customer Journey:

Moving You From Powder Process
To A Precision Solution

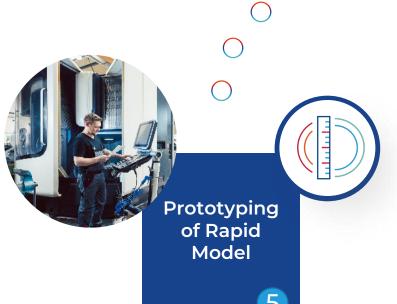






- ANALYSIS: A customer has a challenging / insoluble requirement or has an existing solution that is no longer efficient or competitive.
- COLLECTION: The team works in partnership with the customer to gather all of the pertinent technical data.
- DESIGN: A tailor-made solution is designed and codeveloped with the customer who benefits from not only our chemical expertise to select material choice but also our mechanical expertise to create shapes and dimensions for the part.
- PROPOSAL: With a custom solution ready, operations costs are analyzed, and a quote is sent to the customer.
- PROTOTYPE: Once quote is approved, the design is then given to our prototyping cell to deliver a rapid model or production-worthy component.







- VALIDATION: First items are produced to high quality standards. They go through a series of controls in order to endure conformity of the solution. Validation of the developed solution can then start under real conditions inside the customer application.
- PRODUCTION: Once validated, the design is placed into production and a large batch is made by the operations team.
- 8 COORDINATION: To prevent delays in transit, the logistic team evaluates the best method for rapid and safe delivery.
- 9 INTEGRATION: Precision components are delivered to the customer, including specific installation instructions to ease integration process as well as prevent damage.









Technical

Validation